

6 STEPS FOR TRANSMUTING DESIRE

INTO ITS FINANCIAL EQUIVALENT

(FROM CHAPTER 2 OF THINK AND GROW RICH BY NAPOLEON HILL.)

- 1** Fix in your mind the *exact* amount of money you desire. (*Be definite in the amount.*)

- 2** Determine exactly what you intend to give in return for the money you desire.

- 3** Establish a definite date when you intend to *possess* the money you desire.

- 4** Create a definite plan for carrying out your desire, and begin *at once*, whether you are ready or not, to put this plan into *action*.

- 5** Write out a clear, concise statement of the amount of money you intend to acquire, name the time limit for its acquisition, state what you intend to give in rerutn for the money, and describe clearly the plan through which you intend to accumulate it.

- 6** Read your written statement aloud, twice daily, once just before retiring at night, and once after arising in the morning. AS YOU READ -- SEE AND FEEL AND BELIEVE YOURSELF ALREADY IN POSSESSION OF THE MONEY.